Small Business Opportunities with the Environmental Management Consolidated Business Center (EMCBC)

February 27, 2008

Ralph Holland, Assistant Director
EMCBC Office of Contracting
Topics

- EMCBC Overview
- EMCBC Goals
- Small Business Success
- Subcontracting Opportunities POCs
- Potential Procurements
- How We Buy
- Tips for Success
- Useful References
- Points of Contact
EMCBC Overview

- CBC Provides Business and Technical Resources to Environmental Management Customer Sites (Operational June 2005)
  - Environmental Management Acquisition Center (EMAC)
  - Carlsbad Field Office (CBFO)
  - Portsmouth/Paducah Project Office (PPPO)
  - Office of Small Site Support and Small Projects
    - Oakland Project Office (OPO) Including SLAC and ETEC
    - Uranium Mill Tailings Remedial Action Project (MOAB)
    - West Valley Demonstration Project (WVDP)
    - Separations Process Research Unit (SPRU)
    - Mound OU-1
    - Brookhaven National Lab (BNL) (EM Work)
    - Argonne National Lab (ANL) (EM Work)
  - Selected Support for EM Activities (i.e. IDIQ Contract Administration)

- Consolidated Functions
  - Financial Management
  - Logistics Management
  - Information Resource Management
  - Human Resources
  - Contracting
  - Legal Services
  - Technical Services
EMCBC Goals

- Consolidate business functions to ensure customer sites are provided with required and improved business support needed to execute mission
- Provide integrated support to Environmental Management Acquisition Center
- Establish standardized business processes to support customer sites
- Manage the EM Technical Cadre resources
- Reduce redundancies of functions across sites
- Recognize the differences in needs among customer sites (closure site needs may be different than sites with ongoing mission)
## Small Business Success

<table>
<thead>
<tr>
<th>Contracting Activity</th>
<th>FY2005</th>
<th>FY2006</th>
<th>FY2007</th>
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<tbody>
<tr>
<td>Contracts</td>
<td>227 Actions</td>
<td>389 Actions</td>
<td>378 Actions</td>
</tr>
<tr>
<td></td>
<td>$1.6B</td>
<td>$1.6B</td>
<td>$785M</td>
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<tr>
<td>Financial Assistance</td>
<td>78 Actions</td>
<td>67 Actions</td>
<td>82 Actions</td>
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<tr>
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<td>$38M</td>
<td>$43M</td>
<td>$37M</td>
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<tr>
<td>% Dollars to Small Business</td>
<td>5.2%</td>
<td>17.2%</td>
<td>33.6%</td>
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Financial Assistance:

- 78 Actions FY2005
- 67 Actions FY2006
- 82 Actions FY2007
- $38M FY2005
- $43M FY2006
- $37M FY2007

% Dollars to Small Business:

- 5.2% FY2005
- 17.2% FY2006
- 33.6% FY2007
## Subcontracting Opportunities POCs

<table>
<thead>
<tr>
<th>Site</th>
<th>Contractor</th>
<th>Contract Number</th>
<th>Subcontracting Opportunities POC</th>
<th>Name</th>
<th>Phone Number</th>
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<tbody>
<tr>
<td>CBFO</td>
<td>CAST Specialty Transportation, Inc.</td>
<td>DE-AM30-07CC20005</td>
<td></td>
<td>Richard Eshe</td>
<td>303-534-6376</td>
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<tr>
<td>CBFO</td>
<td>NetGAIN, Inc.</td>
<td>DE-AC30-06EW03007</td>
<td></td>
<td>Pete Daughtry</td>
<td>865-546-7500</td>
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<tr>
<td>CBFO</td>
<td>Visionary Solutions, LLC</td>
<td>DE-AM30-07CC20007</td>
<td></td>
<td>Debra Markelonis</td>
<td>865-482-8670</td>
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<tr>
<td>CBFO</td>
<td>PECOS Management</td>
<td>DE-AC30-06EW03005</td>
<td></td>
<td>Sherry Kilgore</td>
<td>505-323-8355</td>
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<td>CBFO</td>
<td>Washington TRU Solutions, Inc.</td>
<td>DE-AC04-01AL66444</td>
<td></td>
<td>Lynn Whiting</td>
<td>505-234-7130</td>
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<td>EM-63</td>
<td>Technical Resources Group</td>
<td>DE-AC30-06CC00001</td>
<td></td>
<td>Tom Clawson</td>
<td>208-528-8895</td>
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<td>EMCBC</td>
<td>TLI Solutions, Incorporated</td>
<td>DE-AD30-07CC00024</td>
<td></td>
<td>Steve Swanson</td>
<td>303-716-3720</td>
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<td>ETEC</td>
<td>Boeing</td>
<td>DE-AC03-99SF21530</td>
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<td>Georgia Martin</td>
<td>562-797-1650</td>
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<td>ETEC</td>
<td>CDM</td>
<td>DE-AT30-08CC60021/ET17</td>
<td></td>
<td>Tim Melton</td>
<td>865-482-1065</td>
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<td>MOAB</td>
<td>S&amp;K Technologies, Inc</td>
<td>DE-AC30-07CC60012</td>
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<td>Anthony Amadeo</td>
<td>580-579-0037</td>
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<td>MOAB</td>
<td>Energy Solutions Federal Services, Inc.</td>
<td>DE-AT30-07CC00014</td>
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<td>Sheri Dawson</td>
<td>509-375-9539</td>
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<td>OPO</td>
<td>SMSI</td>
<td>DE-AT30-06CC00016</td>
<td></td>
<td>Lee Bernstein</td>
<td>505-661-4960</td>
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<tr>
<td>ORP</td>
<td>THOR Treatment Technologies</td>
<td>DE-AC09-06SR22521</td>
<td></td>
<td>Paul L. Rutland</td>
<td>509-946-3104</td>
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<td>ORP</td>
<td>Parsons</td>
<td>DE-AC09-06SR22522</td>
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<td>Lillian Yates</td>
<td>803-643-1691</td>
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<td>ORP</td>
<td>Parsons</td>
<td>DE-AC09-06SR22526</td>
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<td>Lillian Yates</td>
<td>803-643-1691</td>
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### Subcontracting Opportunities POCs (Continued)

<table>
<thead>
<tr>
<th>Site</th>
<th>Contractor</th>
<th>Contract Number</th>
<th>Name</th>
<th>Phone Number</th>
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<tbody>
<tr>
<td>ORP/SR</td>
<td>ARCADIS G&amp;M Inc.</td>
<td>DE-AC09-06SR22527</td>
<td>Van W. Sands</td>
<td>720-344-3792</td>
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<tr>
<td>PPPO</td>
<td>Performance Results Corporation (PRC)</td>
<td>DE-AT30-07CC40009</td>
<td>Kathy Clinton</td>
<td>304-291-2100</td>
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<tr>
<td>PPPO</td>
<td>LATA/Parallax</td>
<td>DE-AC24-05OH20192</td>
<td>Dan McKenzie</td>
<td>740-897-2438</td>
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<tr>
<td>PPPO</td>
<td>Theta Pro2Serve Management Company</td>
<td>DE-AC24-05OH20193</td>
<td>Mark Scott</td>
<td>740-897-2323</td>
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<td>PPPO</td>
<td>Swift &amp; Staley</td>
<td>DE-AC24-05OH20178</td>
<td>Scott Smith</td>
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<td>PPPO</td>
<td>Paducah Remediation Services</td>
<td>DE-AC30-06EW05001</td>
<td>Jeff Hoyles</td>
<td>270-462-4559</td>
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<tr>
<td>SLAC</td>
<td>C/I/E Environmental Services, LLC</td>
<td>DE-AT30-07CC40009</td>
<td>Raoul Mebane</td>
<td>509-539-6470</td>
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<tr>
<td>SPRU</td>
<td>Advanced Remediation Company (aRc)</td>
<td>DE-AT30-07CC60013</td>
<td>Ted Christensen</td>
<td>208-227-1363</td>
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<tr>
<td>SPRU</td>
<td>Washington Group Int'l</td>
<td>DE-AT30-08CC60014</td>
<td>Daniel Macias</td>
<td>865-425-7059</td>
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<tr>
<td>SR</td>
<td>AREVA Federal Services</td>
<td>DE-AC09-06SR22467</td>
<td>Fred R. Renz</td>
<td>509-372-8341</td>
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<tr>
<td>Multiple</td>
<td>MSE Technology Applications, Inc.</td>
<td>DE-AC09-96EW96405</td>
<td>William Ferko</td>
<td>406-494-7184</td>
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<td>WDVP</td>
<td>West Valley Environmental Services LLC</td>
<td>DE-AC30-07CC30000</td>
<td>David Pritchard</td>
<td>716-942-4544</td>
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</tbody>
</table>

**Note:**

SR = Savannah River  
ORP = Office of River Protection
Potential Procurements

- Portsmouth Decontamination & Decommissioning (D&D)
- Paducah Infrastructure
- Paducah Remediation
- EM Nationwide ID/IQ Contract
- Low Level Waste/Mixed Low Level Waste (LLW/MLLW) Disposal
- Savannah River Site Security Services
- Waste Isolation Pilot Plant M&O
How We Buy

- Government Credit Card
- U.S. General Services Administration (GSA)
- Government Wide Area Contracts (GWACs)
- EM ID/IQ Multiple Award Contract
  - Presents Subcontracting Opportunities
- Open Solicitations
Tips for Success

- Respond to Special Notices for Market Research
- Attend Pre-proposal Conferences
  - Get Name Out to Customer
  - Develop Teaming Opportunities
- Visit the Office of Small Disadvantaged Business Utilization (OSDBU) website: http://smallbusiness.doe.gov/
- Contact the EMCBC Small Business Program Manager
  - Discuss Capabilities
  - Programs of Interest
- Attend Conferences and Trade Fairs
Useful References

- DOE’s Industry Interactive Procurement System (IIPS):
  - Website: http://doe-iips.pr.doe.gov
  - What is posted on IIPS?
    - >$25,000
    - Synopses/Solicitations/Contract Awards
    - Special Notices (market research, pre-proposal conferences, site visits, etc.)
    - Government sales of surplus equipment
    - User Registration
      - Register to Receive E-Mail Notices (synopses/solicitations – vendors/offerors/bidders only)
      - Enables Submission of Proposals if permitted by solicitation (secure login)
    - Operational through March 2008

- FedConnect
  - Website: https://www.fedconnect.net/FedConnect/
  - After March 2008 FedConnect will take the place of IIPS
  - Recommend registering in the Central Contractor Registration (CCR), even if not required
    - Website: http://www.ccr.gov/
    - Facilitates FedConnect Registration
    - Assistance with FedConnect Registration: Help Desk at 800-683-0751
    - Additional information or comments: Email STRIPES@hq.doe.gov

- Other Useful Websites
  - DOE Acquisition Forecast: http://hqlnc.doe.gov/support/SmallBusUtil.nsf
Points of Contact

- EMCBC Assistant Director, Office of Contracting:
  Ralph E. Holland
  513-246-0550
  ralph.holland@emcbc.doe.gov

- EMCBC Small Business Program Manager:
  Noelle Spalding
  513-246-0510
  noelle.spalding@emcbc.doe.gov
Questions?